# **ACQUISITION OPPORTUNITY:**

A Boeing-Approved Aerospace Solutions Provider

#### **Company Overview**

- Aerospace finishing and coatings provider with vendor approval from Boeing and certification under the NADCAP program.
- Specializes in chemical processing, non-destructive testing, and high-performance coatings for critical aerospace applications.
- Established over a decade ago, with a highly skilled workforce and strong operational expertise in aerospace finishing.
- Strategically located near key Boeing facilities, major ports, and a robust aerospace supply chain.

### **Key Investment Highlights**

- Proven Financial Performance: Strong revenue growth and remained strong in spite of the Boeing strike.
- Vendor-Approved & Industry-Certified: Trusted supplier with key aerospace certifications, ensuring continued demand from major industry players.
- **Strong Recurring Business**: Long-term contracts and repeat orders from aerospace OEMs and Tier 1 suppliers ensure a stable revenue base.
- **Established Industry Expertise**: Regulatory approvals and specialized technical capabilities ensure a strong competitive position.
- Efficient & Scalable Operations: Strong operational foundation with opportunities for expansion through capacity investments.

#### **Transaction Rationale**

- Owners are seeking a full sale to facilitate retirement.
- The Company operates independently, with a strong management team in place, ensuring a smooth transition for a new owner.

### Company at a Glance

Business Type	Aerospace Finishing & Coatings Provider		
Founding Year	2013		
Facilities	<ul><li>20,000 sq. ft. production area</li><li>2,000 sq. ft. office space, meeting rooms, storage</li></ul>		
Number of Employees	46		
Revenue 2024	\$7.2M		
Adj. EBITDA Margin 2024	12.3%		

#### **Growth Opportunities**

- Scalable Production Capacity: Ability to expand output by 50% or more through additional shifts within the current facility, optimizing existing space for increased production.
- Increased Market Penetration: Additional investment in marketing and trade show presence could drive new customer acquisition.
- Expansion into Defense and UAV Markets: Capitalizing on growing military and unmanned aerial vehicle (UAV) demand for specialized coatings.
- Supply Chain Reshoring Trends: Growing preference for domestic, NADCAP-certified suppliers due to international supply chain disruptions.

#### **Products and Services**

- Specialized coatings and non-destructive testing for high-performance aerospace applications.
- Full-service machining, painting/coating, assembly, and surface treatments.
- Penetrant inspection to ensure the integrity of machine parts.

## Financial Summary - Strong Post -Pandemic Revenue Growth

	2021	2022	2023	2024
Revenues	\$2,576,047	\$4,637,207	\$6,517,731	\$7,194,906
Gross Profit	\$2,231,563	\$4,017,021	\$5,652,245	\$6,095,208
Adj. EBITDA	(\$266,289)	\$595,449	\$996,638	\$887,485

